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are limits to what can be done to increase the understanding of the Incoterms rules. In particular, merchants retain old habits and are not easily persuaded to depart from the traditional maritime terms, although this is clearly necessary when contemplating non-maritime transport.

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In the version of Incoterms 2010, there are seven Incoterms that can be used with any mode of transport (surface, air or sea) or multiple modes (multimodal). On the contrary, there are four Incoterms that can only be used with sea transport and inland waterways (canals, rivers, lakes).

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most cases an independent carrier is involved.

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Guide to Incoterms® 2010 is an essential reference for both first-time and experienced users of the rules, with practical guidance on the exchange of information, packaging goods, transport documents, as well as the transfers of risks and costs from one party to another.

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Incoterms are updated  
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to the newer terms. It is therefore important to switch to the Incoterms of 2020, helping to prevent confusion. What has changed in the new Incoterms 2020?

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